



The ABCs of BPAs and IDIQs



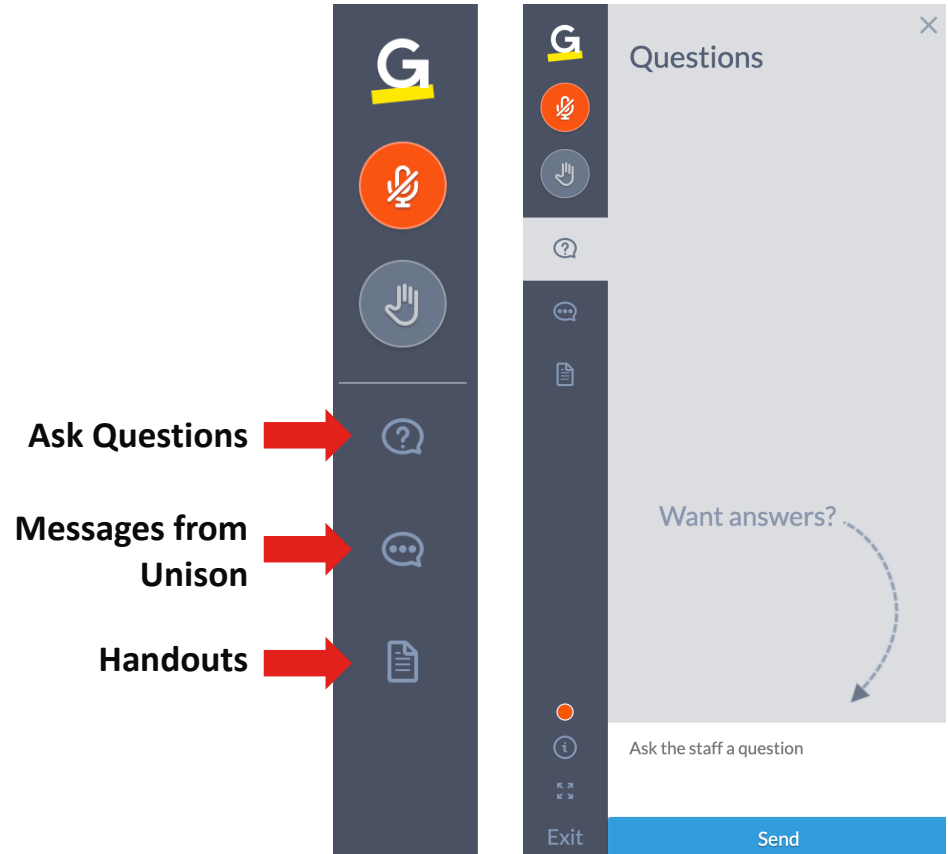
Before We Get Started...

Audio: This webinar is being broadcasted through your computer, please turn up your volume.

To ask questions, see messages from the Unison Team, or to download handouts, use the buttons on the right side of your browser.

** Questions will be answered at the end of the presentation.*

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Meet Your Presenters



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Manager, Customer Success



What are BPAs and IDIQs?

A **BPA (Blanket Purchase Agreement)** is an “agreement,” also referred to as a “charge account,” between the government and a contractor. (FAR Parts 8.4 and 13)

An **IDIQ (Indefinite Delivery/Indefinite Quantity)** is a type of “contract” between the government and a contractor. (FAR Part 16)

Both BPAs and IDIQs are among the most simplified and efficient acquisition methods available for many repetitive government acquisitions.



Understanding the Difference

Here are some of important differences between BPAs and IDIQ contracts:

- A BPA is not a contract; an IDIQ is a contract.
- BPAs are primarily addressed in FAR 8.4 and 13; IDIQs are addressed in FAR 16.
- Although multiple award BPAs and IDIQs are not required, documentation requirements under FAR 8 and 16 vary under certain situations.
- BPA synopsis requirement thresholds vary under FAR 8.4 and 13; and IDIQs under FAR 16.
- Small business set-asides not required for FAR 13 orders at or below the micro-purchase threshold (MPT) (required between MAT and SAT) or for any FSS BPAs. IDIQ set-asides not required at or below the MPT (required between MAT and SAT).
- Order limitations may vary for commercial/non-commercial items under FAR 13. IDIQ order limitations are established in the contract.
- Order placement procedures are provided in the BPA. Multiple award BPAs require fair opportunity procedures. IDIQ contracts also require fair opportunity procedures under multiple award contracts (FAR 16).



When and What to Use | Making The Choice

Why BPA?

- Repetitive need for a wide variety of supplies or services
- Exact items, quantities, and delivery requirements not known
- Government not obligated to place orders
- Obligation of funds unnecessary until ordering
- Benefits of FSS BPA - better solution, if available
- Reduced procurement lead times
- Agency may delegate ordering authority to program office
- Informal ordering processes permitted
- Con: SAT ordering limitation

Why IDIQ Contract?

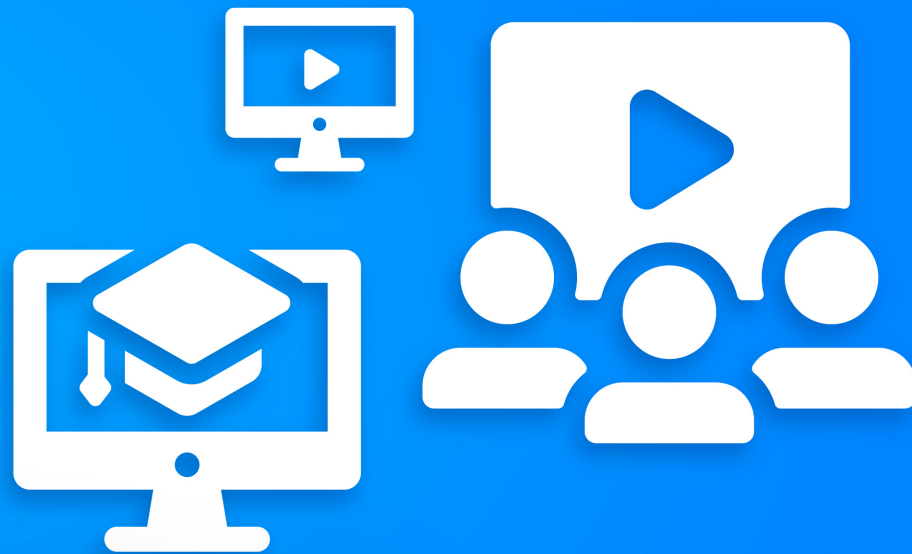
- Supply or service descriptions are well-known
- Exact quantities or delivery requirements not well-known
- Must establish minimum and maximum ordering limitations
- Must obligate the minimum guarantee upon contract award
- Streamlined procedures with reduces lead time for orders
- Benefits with multiple award fair opportunity procedures
- Potentially long procurement lead time to award
- Fair opportunity results in longer lead time
- Increased administrative burden and cost



Accessing BPAs and IDIQs

When setting your contract strategy, you may find as part of your market research that existing contracts or agreements are in place and are mandated or encouraged to be used for like purchasing. If agency guidance points you to a BPA or IDIQ you may locate them in various locations including:

- 1. GSA Acquisition Gateway**
- 2. Solutions Finder**
- 3. Agency Internal Acquisition Sites**
- 4. Unison Marketplace**

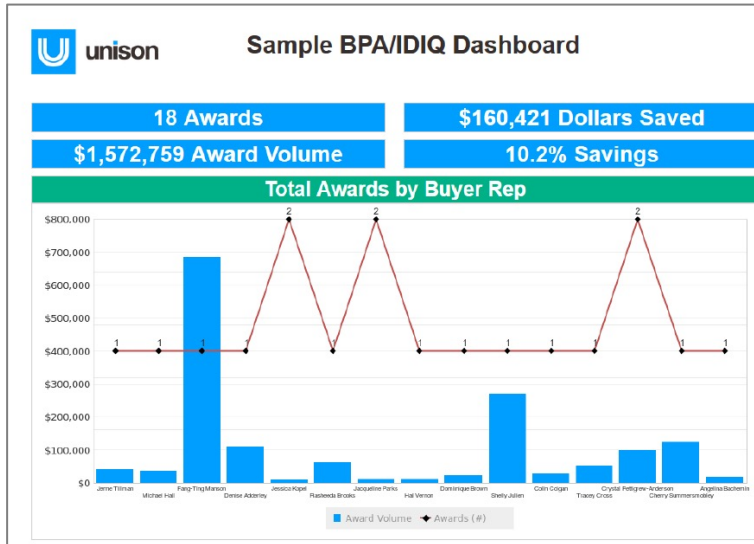


BPA's and IDIQs on Unison Marketplace

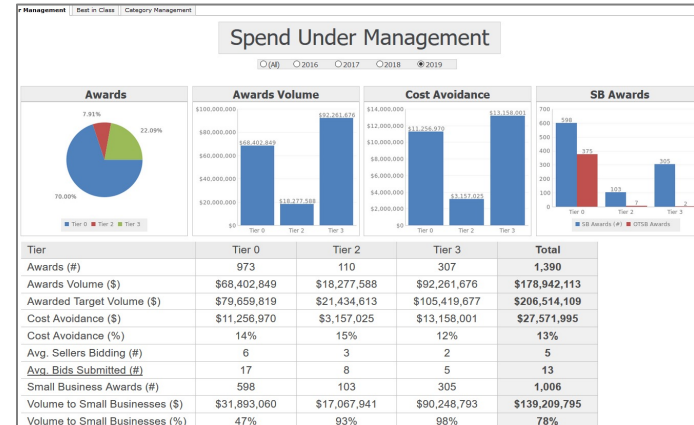


Reporting Services

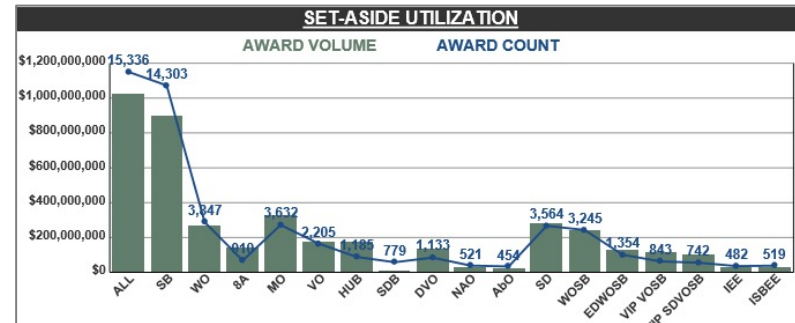
Whether a BPA or IDIQ, a new or existing program, the Marketplace provides detailed reporting to review program activity.



Category Management Reporting



Socioeconomic Set-Aside Reporting





Reporting Services

View vendor quotes and feedback in an easy to download all-encompassing PDF package. This includes an abstract of quotes ranked by price, timeline of events, all Q&A, all buyer and seller attachments and more.

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Buy Information

Buyer Organization: MISC Unison Marketplace Demo - Government
Buy Description: Office Supplies
Internal Description: 23088395
Solicitation #: 230952089
Start Date / Time: 06/25/2019 17:32:10 ET
End Date / Time: 07/01/2019 16:30:00 ET
Status: Pending Award ([Buy Activity Report](#))
Seller Information Link: <https://sta-me.unisonglobal.com/#twb/bid/buyDetails.do?tokens=%3D%3DwBkxmaVGYRSP%3CzvKMuKQAAAAAHeAAgqTFCGg%2FFzQibJAAvVXBA0Or>

[View Competition Summary](#)

Bid Stats

Buy Description	Sellers Notified	Sellers Bidding	Bids	No Bids
Office Supplies	4	2	3	0

Bid Information

Seller	Bid #	Delivery Days	Total Price	Marketplace Past Performance				Add Activity Note
				Awards	Cancel	Notes	ActivityCard	
WERINAR DEMO ACCOUNT (DUNS: 020792267)	566357080	15	\$5,642.00	15	0	1	View	+
WERINAR DEMO ACCOUNT (DUNS: 020792267)	566357068	2	\$33,990.00	15	0	1	View	+

Buy # 981782_01

Marketplace Results for: 981782_01

Report generated 03/10/2021 14:02:19 ET



Buy information

Buyer Organization: Buyer Organization
Buyer Rep: Jane Smith
Buy Description: Office Supplies
Internal Description: 23088395
Solicitation No.: 230952089
Start Date / Time: 06/25/2019 17:32 ET
End Date / Time: 07/01/2019 16:30 ET

Your Bid Summary

Total Sellers Notified: 4
 Total Sellers Bidding: 2
 Number of Bids: 3
 Number of No Bids: 0

Set-Aside Requirement: No Set-Aside Restriction
Contract Vehicle: Open Market
Seller Community: Unison Marketplace Demo

SAM Contract Opportunity: No (If Yes, buys prior to 11/2019 were posted to FBO)
FAC: 2019-03
Purchase Description: Brand Name or Equal
Specialized Buy Type: No
Award Type: Purchase Card
Seller Question Deadline: No Seller Question Deadline Set - None
Blind Bid Buy: No

Repost Reason: No Repost Reason provided.

Target Price

Total Target Price: \$5,000.00 - Target Price is Active
 Bid Decrement: \$1

Suggested Sellers

Company Name	Phone	Sales Rep	Email
No sellers added			

Category

PSC 75 -- Office Supplies and Devices

Sub-category

PSC 7510 -- Office Supplies

NAICS

0 -- N/A

Delivery

25 Day(s) - Required (No. of calendar days after receipt of order (ARO) by which Buyer requires Seller to deliver)

Shipping Address

Special Shipping Instructions

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Things to Remember

How can you apply this going forward?

- Understand and remember the differences between BPAs and IDIQs
 - BPAs are not contracts, IDIQs are!
 - Set up for BPAs and IDIQs varies based on the applicable FAR clauses
- Utilization of specific BPA or IDIQ programs may be set by your agency
 - Review internal directives and leverage tools to access available solutions
- Unison has a variety of resources to help
 - VAO Advisories
 - Marketplace Tools + Support Services



Questions?





THANK YOU!

Need more information on Marketplace or have questions about today's session?

Contact Your Unison Marketplace Team:
BuyerSupportTeam@UnisonGlobal.com